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Kirby-Smith Machinery Becomes First Trimble Technology Outlet in The U.S.

Leading Equipment Dealer Now Provides Trimble Technology for Komatsu, Hamm and Takeuchi Equipment to Customers across Texas and Oklahoma

WESTMINSTER, Colo., March 24, 2025 /PRNewswire/ -- Trimble® (Nasdaq: TRMB) today announced Kirby-Smith Machinery, Inc. as the first Trimble Technology Outlet based in the United States. Kirby-Smith Machinery will now sell and support Trimble grade control technology directly to customers using Komatsu, Takeuchi and Hamm earthmoving equipment. Contractors can now purchase Trimble technology from Kirby-Smith, including the Trimble Works Subscription, which provides an easy entry-point, predictable monthly payment, upgrade flexibility, software and firmware maintenance and more.

Trimble Technology Outlets are a new and important part of Trimble's evolved civil construction distribution strategy. By adding authorized resellers representing a wide variety of manufacturers to the Trimble distribution channel, it becomes easier for users of all machine types to purchase, install and utilize Trimble technology for improved jobsite productivity and profitability.

Streamlined Access to Trimble Technology
"We are thrilled to announce Kirby-Smith Machinery as the first Trimble Technology Outlet in the United States," said Ron Bisio, senior vice president, field systems at Trimble. "Across the U.S. and around the world, contractors who have better access to field-proven technology have a competitive advantage. Our goal is that anyone who wants to equip their machines with Trimble technology can do so easily, regardless of machine type, and we look forward to working with Kirby-Smith to make this vision a reality for their customers."

"Our customers have been requesting easier access to Trimble technology for years. It's exciting to share the news that they are now able to readily equip any of the machine types we sell with Trimble solutions," said Dennis Cox, director, smart construction at Kirby-Smith. "We anticipate that our customers will be as excited about the subscription purchase option as they will about the technology itself because it makes their technology investment so flexible, scalable and easy."

Trimble's grade control systems integrate sensors, software and automation features to empower operators to work more productively. From the precise positioning of buckets, and other implements, to the optimization of equipment usage, Trimble technology helps improve accuracy and safety while reducing equipment wear-and-tear and fuel consumption.

Availability
Trimble solutions for Komatsu, Takeuchi and Hamm earthmoving machines are available now at select Kirby-Smith locations in Texas and Oklahoma. For more information, visit https://kirbysmith.ac-page.com/trimble.

About Trimble Field Systems
Trimble Field Systems develops hardware, software and services that connect the site to the office for key industries around the world, including civil construction, surveying, mapping, automotive, marine, utilities and more. Leveraging decades of expertise and a commitment to driving innovative breakthroughs, we offer solutions that drive digital transformation across your field operations.

About Trimble
Trimble is transforming the ways people move, build and live. Core technologies in positioning, modeling and data analytics connect the digital and physical worlds to improve our customers' productivity, quality, safety, transparency and sustainability. For more information about Trimble (Nasdaq: TRMB), visit: www.trimble.com.

About Kirby-Smith Machinery Inc.
Kirby-Smith Machinery Inc. was established in 1983 and is recognized as one of the premier new and used heavy construction equipment and crane dealers in the country. Kirby-Smith Machinery and its hundreds of dedicated professional employees are committed to providing reliable new and used equipment for sale and equipment rentals, as well as responsive service and equipment parts for multiple makes and models. Kirby-Smith Machinery has 12 branch locations in Oklahoma, Texas, Kansas and Missouri.

For more information about Kirby-Smith Machinery, call +1 888/861-0219 or visit kirby-smith.com.

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