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Trimble Announces SMS Equipment As First Trimble Technology Outlet Globally

Canadian Equipment Dealer Now Sells Trimble Grade Control Solutions for Komatsu, BOMAG and Takeuchi Equipment

WESTMINSTER, Colo., March 10, 2025 /PRNewswire/ -- Trimble® (Nasdaq: TRMB) today announced SMS Equipment, Inc. as the first Trimble Technology Outlet worldwide. As a Trimble Technology Outlet, SMS Equipment will now sell Trimble grade control, site positioning systems and correction services technology directly to SMS Equipment customers using dozers, excavators, compactors and compact machines from trusted brands like Komatsu, BOMAG and Takeuchi.

Trimble Technology Outlets are a new and important part of Trimble's evolving civil construction distribution strategy. By adding authorized resellers representing a wide variety of manufacturers to the Trimble distribution channel, it becomes easier for users of all machine types to purchase, install and utilize Trimble technology for improved jobsite productivity and profitability.

Easier Technology Access for SMS Equipment Customers
SMS Equipment is dedicated to collaborating with customers by providing best-in-class technology support as a one-stop shop for construction technology solutions. With over 40 locations across Canada and Alaska, and as one of the largest Komatsu dealers globally, SMS Equipment ensures customers have the right technology for their operations.

"Trimble has one of the most established distribution channels in the industry, and we are excited to be expanding it further with the addition of our first Trimble Technology Outlet," said Ron Bisio, senior vice president, field systems at Trimble. "Our goal is to make it as easy as possible for contractors using all types of equipment to leverage Trimble technology to achieve smarter operations across their digital and physical domains. SMS Equipment's geographic reach, commitment to excellence and collaborative approach make it perfectly poised to deliver Trimble solutions to Komatsu, BOMAG and Takeuchi customers in Western Canada."

"We're thrilled to extend our long-standing relationship with Trimble and bolster our role as a trusted technology partner," says Mike Brown, executive vice president, technology & innovation at SMS Equipment. "Our ability to deliver the Trimble lineup streamlines our service and reduces implementation timelines, ultimately improving our customer support and ensuring they are maximizing the return on their investment in Trimble technology."

Trimble's grade control systems integrate sensors, software and automation features to empower operators to work more productively. From the precise positioning of buckets, and other implements, to the optimization of equipment usage, Trimble technology helps improve accuracy and safety while reducing equipment wear-and-tear and fuel consumption.

Availability
Trimble solutions for Komatsu, BOMAG and Takeuchi excavators, dozers and compactors are available now through many SMS Equipment locations throughout Western Canada. For more information, visit https://www.smsequipment.com/en-ca/advanced-technologies/smart-construction/.

About Trimble Field Systems
Trimble Field Systems develops hardware, software and services that connect the site to the office for key industries around the world, including civil construction, surveying, mapping, automotive, marine, utilities and more. Leveraging decades of expertise and a commitment to driving innovative breakthroughs, we offer solutions that drive digital transformation across your field operations.

About Trimble
Trimble is transforming the ways people move, build and live. Core technologies in positioning, modeling and data analytics connect the digital and physical worlds to improve our customers' productivity, quality, safety, transparency and sustainability. For more information about Trimble (Nasdaq: TRMB), visit: www.trimble.com.

About SMS Equipment
SMS Equipment Inc. is the premier, one-stop equipment solutions provider for the mining, construction, road construction and forestry industries. The company is the largest independent Komatsu dealer globally and delivers advanced digital technologies, product support and state-of-the-art equipment from manufacturer partners including Komatsu, BOMAG, and Takeuchi. Based in Acheson, Alberta, SMS Equipment employs over 2,800 employees across more than 40 locations in Canada, Alaska and Mongolia.

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