

Trimble Announces New Platform as a Service for Construction Technology

Trimble Delivers Future-Proof Access to Construction Technology

LAS VEGAS, March 10, 2020 /PRNewswire/ -- Trimble (NASDAQ:TRMB) announced today the Trimble® Platform as a Service, an offering that gives contractors the ability to purchase select civil construction hardware and software solutions and continually upgrade those solutions with the latest innovations from Trimble. Bundled solutions include the Trimble Earthworks Grade Control Platform, Trimble Siteworks Positioning Systems, Trimble Correction Services and select office software.

The announcement was made at [ConExpo](#) 2020, North America's largest trade show for construction machinery, building material machines, mining machines, construction vehicles and construction equipment. The Trimble booth is located in the Las Vegas Convention Center North Hall #N-11400.

"Contractors can now modernize large construction fleets and inventories without a significant initial investment and the assurance that their technology will be continually updated with the latest innovations from Trimble," said Scott Crozier, vice president, Trimble Civil Engineering and Construction. "This allows them to use their capital to run the business as well as predictably manage technology expenses."

As the rate of technology change continues and software capabilities improve, hardware to support the software functionality must also advance. Using the Trimble Platform as a Service, hardware and software updates are included so contractors can standardize their entire fleet and field workers on the same hardware and software versions, resulting in less time needed for training and support.

Predictable, fixed technology costs enable customers to create more accurate bids, which can lead to more jobs won with a higher profit margin. Once the bid is won, contractors can complete the job faster by leveraging the latest software and hardware from Trimble. In addition, the service provides easy tracking of hardware to reduce the time and effort required to locate technology across distributed teams and remote worksites. At the same time, asset utilization increases when contractors know what construction technology have, where it is and how it is being used. Flexible contract terms allow project teams to take advantage of an affordable, fixed monthly price for the duration of the project.

World class, local support from SITECH® construction technology dealers is included in the fixed monthly price to maximize uptime. Experienced SITECH professionals understand how to apply innovative construction technology to help solve a variety of contractors' challenges. They advise contractors on the appropriate site-wide Trimble solutions to utilize, and provide high-quality local customer service, personalized training and technical support.

Availability

The Trimble Platform as a Service is expected to be available in the U.S. through the SITECH distribution channel in the second quarter of 2020. For more information, visit: construction.trimble.com/tpaas.

About Trimble Construction

Trimble is developing technology, software and services that drive the digital transformation of construction with solutions that span the entire architecture, engineering and construction (AEC) industry. Empowering teams across the construction lifecycle, Trimble's innovative approach improves coordination and collaboration between stakeholders, teams, phases and processes. Trimble's Connected Construction strategy gives users control of their operations with best-in-class solutions and a common data environment. By automating work and transforming workflows, Trimble is enabling construction professionals to improve productivity, quality, transparency, safety, sustainability and deliver each project with confidence. For more information, visit: construction.trimble.com.

About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming industries such as agriculture, construction, geospatial and transportation. For more information about Trimble (NASDAQ:TRMB), visit: www.trimble.com.

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