Trimble Introduces New Features and Enhancements for its TruckMate Solution TruckMate's New TM4Web and Chassis AR/AP Management Features Improve the TMS Solution's Capabilities

HOUSTON, Sept. 10, 2018 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced the launch of a number of new features and enhancements for its TruckMate TMS solution, including ALK web services support, Trimble Mobility LTL enhancements and better dispatching tools, among others. The announcement was made at Trimble's third annual in.sight user conference + expo.

Two of the more prominent enhancements are the TruckMate Chassis AR/AP Management and the TM4Web modules. The enhancement to the TruckMate Chassis AR/AP Management module will help enable Trimble customers to better track chassis, invoice for rental fees and manage payables to the chassis vendors. The upgraded TM4Web module enables quicker invoicing processes, payment acceptance, settlement and fund deposits, while helping to reduce TruckMate users' administrative costs.

Chassis AR/AP Management

The improved TruckMate module automates the chassis management process. This tool will aid users in managing chassis contracts, auto rate customer invoices and upload invoices provided by chassis provider. Additionally, TruckMate's reconciliation tools help to spot discrepancies showing a side by side comparison of chassis pool bills against the outstanding customer bills.

The competitive advantage of this module is that users can manage chassis provider contracts, accounts receivable, dispute resolution and accounts payable all in one system. This will help reduce the time employees spend using multiple systems to plan trips, bill customers and dispute charges.

"The enhanced chassis management tool is great for businesses that use intermodal shipping," saidHarald Fritz, vice president of TruckMate, Trimble Transportation Enterprise. "TruckMate users will be able to bill their customers quicker while paying their chassis providers in a more timely fashion. With this more efficient chassis management module, it's a win-win for all parties involved."

TM4Web

With the enhanced TruckMate TM4Web module, users get an advanced set of customizable online tools that will help empower their customers to better manage their invoices. The online, web-based payment solution reduces costs by giving Trimble users' customers the ability to manage their outstanding invoices. It also decreases the amount of time staff spends on the phone or processing bills from the mail, which allows them more time to work on priority customers.

TM4Web online payment module makes it easy for customers of Trimble users to view outstanding invoices and make a payment online. Payments may be made using a credit card through a third party PCI compliant payment gateway.

"We've enhanced TM4Web to the point where it's almost a completely new solution," Fritz said. "It's incredible how much more efficient we believe our customers' staffs will become because they are not spending so much time on invoicing and tracking payments. Instead, the system enables quicker processes for invoicing, payment acceptance, settlement and fund deposits, which will help reduce administrative costs and boost customer satisfaction."

The 2018 in.sight user conference + expo is taking place from September 9 - 12 at the George R. Brown Convention Center in Houston. Hosted by Trimble, the three-day event features the leading companies from the transportation and logistics industries who will showcase the latest and greatest technologies. To learn more, visit: <u>insightuserconference.com</u>.

About Trimble Transportation

Trimble Transportation is multi-modal and provides solutions for the long-haul trucking, field service management, rail and construction logistics industries to create a fully integrated supply chain. In trucking, Trimble provides enterprise and mobility solutions focused on business intelligence and data analytics; safety and regulatory compliance; navigation and routing; freight brokerage; supply chain visibility and final mile; transportation management and fleet maintenance. With an intelligent ecosystem of products and services, Trimble enables customers to embrace the rapid technological evolution of the industry and connect all aspects of transportation and logistics—trucks, drivers, back office, freight and assets. Through the combined legacy of ALK, PeopleNet, TMW Systems and 10-4 Systems, Trimble delivers an open, scalable platform to help customers make more informed decisions and maximize performance, visibility and safety. For more information about Trimble Transportation, visit: https://www.trimble.com/transportation-logistics.

About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital

worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble (NASDAQ:TRMB), visit: www.trimble.com.

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