Trimble Mediaroom

Trimble Partners with CalAmp to Deliver Fleet and Asset Management Solutions

SUNNYVALE, Calif. and IRVINE, Calif., Jan. 3, 2018 /PRNewswire/ -- Trimble (NASDAQ: TRMB) announced today that CalAmp (NASDAQ: CAMP) is supplying customized telematics tracking devices and systems management technology for Trimble's Field Service Management (FSM) vehicle and asset monitoring solutions.

Trimble will focus on the value-add fleet management, work management, diagnostics, driver safety and mobility software and cloud-services that enable organizations to improve efficiency and productivity. The Trimble solutions allow fleet managers and equipment dealers to locate and monitor the health and utilization of their vehicles and equipment, and proactively manage maintenance.

The CalAmp devices are simple to install and its PEG™ (Programmable Event Generator) and PULS™ (Programming, Update and Logistics System) technology enables greater customization and easier device management. This technology improves field service response time by tracking vehicle and equipment location to efficiently deploy service technicians. In addition, the Trimble solutions incorporate equipment warnings and diagnostic information to improve first-time fix rates and increase customer satisfaction. Equipment dealers and fleet managers will benefit from the integration of Trimble's solutions to improve their service and maintenance workflows and business systems.

"Trimble chose to partner with CalAmp to strengthen our FSM portfolio," saidJohn Cameron, general manager of Trimble's FSM Division. "Working together, CalAmp will deliver an industry-leading telematics device and Trimble will focus on field service management software technology. The end goal is to deliver a complete solution to transform work processes and efficiency for our customers."

"We are excited to support Trimble with their telematics product offerings in the field service market. Our best-in-class telematics devices and device management systems are designed to provide high-value asset tracking and deliver critical vehicle data in real time to support a wide array of applications. We look forward to working closely with Trimble to develop custom solutions that meet the growing market demand in fleet and asset management," said Justin Schmid, senior vice president and general manager of the Telematics Systems Business at CalAmp.

About CalAmp

CalAmp (NASDAQ: CAMP) is a telematics pioneer leading transformation in a global connected economy. The company helps reinvent businesses and improve lives around the globe with technology solutions that streamline complex IoT deployments and bring intelligence to the edge. Its software applications, scalable cloud services, and intelligent devices collect and assess business-critical data from mobile assets, cargo, companies, cities and people. We call this *The New How*, powering autonomous IoT interaction, facilitating efficient decision making, optimizing resource utilization, and improving road safety. CalAmp is headquartered in Irvine, California and has been publicly traded since 1983. LoJack is a wholly owned subsidiary of CalAmp. For more information, visit calamp.com, or LinkedIn, Twitter, YouTube or CalAmp Blog.

About Trimble's Field Service Management Division

Trimble's Field Service Management Division provides visibility into field and fleet operations so businesses can streamline efficiency and increase productivity. The Field Service Management suite includes Fleet Management, Work Management and Scheduling, Worker Safety and Mobility solutions that transform the effectiveness of work, workers and assets in the field. The cloud-based portfolio allows Trimble to offer customers industry-specific, enterprise-level solutions for exceptional performance and ease of use. For more information, visit: www.trimble.com/fsm.

About Trimble

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modeling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics. For more information about Trimble (NASDAQ: TRMB), visit: www.trimble.com.

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CalAmp

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